

# **Instructions for Presentations at Level 2**

### The presentation should be clear, crisp and strictly as per the template.

# **Presentation Layout**

1 Slide (First)	Title; Team name and id
1 Slide	Problem Statement
Max 3 Slides	Solution offered to problem statement
Max 3 Slides	Market and competitive landscape
Max 2 Slides	Team composition and involvement
1 Slide (Last)	Thank you

#### **Evaluation Criteria**

Criteria	Description	Weightage
Solution offered to problem statement Novelty / Uniqueness	<ul> <li>Description of the Agtech innovation in the form of Business model with solution offered to problem statement - Novelty, Uniqueness (Technical capabilities)</li> <li>Products/ Solutions having IPR capabilities</li> </ul>	20%
Market and competitive landscape	<ul> <li>Address the market and competitive landscape in 7Ps of Marketing mix</li> <li>Product life cycle</li> <li>Model to be present in Porter's 5 forces strategy matrix</li> <li>Suitable strategies access the market and address the competition</li> <li>What is Go To Market Strategy and revenue strategies</li> </ul>	50%

Team composition and involvement	<ul> <li>Show a well-rounded team, technical and business capabilities</li> <li>Relevant Experiences / Successes / Failures (Good war stories)</li> <li>Leadership Experience/ Education – whichever is impressive</li> <li>Traction / Performance / Awards / testimonials</li> </ul>	20%
Plan Presentation	<ul> <li>Confidence and Conviction in Presentation</li> <li>To what extent project timelines and deliverables reasonable.</li> <li>To what extent the presentation is nicely structured and convincing.</li> <li>To what extent questions answered during presentation to jury.</li> </ul>	10%

#### **General Instructions**

• Font: Arial

Minimum Font Size: 16

- Colour Combination: Please follow the same slide template- Do not use Green and Blue Combinations
- Text Alignment: Preferably 'Justified' for statements
- Do not use any institution/ organisation logo for header and footer through-out the presentation (only the logo/s provided in the template should be retained 'as is')
- Slide Size: 16:9- widescreen
- Place the sources of the facts/figures in right bottom side of the slide
- Strictly 10 mins presentation by the team, followed by remarks from evaluation team
- Please upload the final presentation by team leader in PPT format to agrithonskuastjammu@gmail.com before 18<sup>th</sup> July 2024